



NXL Architects

Project Principal

Position Profile

January, 2018

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BACKGROUND

NXL is one of Canada's leading architectural firms for the design of complex process buildings for the sciences, technology and manufacturing. With thirty years of programming and design experience, the firm has completed more than four million square feet of teaching, research, vivaria, scale up, pilot plant and manufacturing facilities incorporating all types of specialty laboratories, clean rooms, and GMP production environments.

Serving clients in both the academic and clean industry sectors, NXL designs from the inside out. The firm understands that unique processes require designs developed to control critical flows of people and materials. Recognizing that some spaces need to be connected to support teaching and collaboration, while other spaces need to be segregated and even isolated to prevent cross contamination is what makes NXL unique in the design community.

NXL pursues the seamless integration of architectural and engineering considerations in developing solutions that are efficient, safe, and timeless. The firm creates working environments that help academic clients recruit and retain the best and brightest minds to pursue their research and teaching careers, and clean industry clients produce the highest quality and safest products.

The firm's portfolio includes all types of laboratories for teaching, research, quality control and vivaria, at containment levels (CL) 1, 2 and 3, as well as controlled environment clean manufacturing facilities for pharmaceutical and biological products. Our clients range from high-profile universities and research institutions across Canada to multi-national private-sector research and manufacturing organizations, to local start-ups, colleges and small businesses in emerging clean industries.



HISTORY AND CULTURE

The firm was originally founded as Allan Levine Architects in 1961. Jay Levine joined the firm in 1987, and established the firm's focus on Science and Technology. In 2004 the firm became NXL Architects, and had a successful five-year collaboration with Montreal-based, NFOE. Other predecessor firms were known as Levine Architects (1987-1998) and Levine Lauzon Architects (1998-2004).

With a close-knit team and an inclusive workplace culture, NXL Architects has been responsible for many high-profile research projects since 2012, and has experienced significant growth over the last three years, nearly doubling the firm's size to 30 employees.

For more information and for a list of their projects, please visit their website at www.nxl.ca

POSITION:

Reporting directly to the Chief Operating Officer, you are a key member of the senior leadership team at NXL Architects. Your superior leadership skills will provide project and thought leadership to your team and you would be responsible for overseeing all areas of project delivery including budgeting, scheduling, maintaining and building commercial relationships with clients. Your excellent communication, mentorship and team building skills coupled with a strong design background in the Science and Technology sector would play a critical role in taking the organization to the next level. This role is part of a succession planning strategy as one of the founding partners has announced his retirement and there are opportunities for the right individual to eventually grow into a shareholder within the firm.

Your specific responsibilities would include:

- Overseeing project teams internal and external.
- Leading the design process on projects.
- Delivering the schematic design.
- Working with clients to determine the goals and risks on projects
- Nurturing professional relationships with clients, sub-consultants, and peers.
- Training, coaching and mentoring staff to help them develop.
- Financial management of projects.
- Managing day to day activities on projects.
- Managing multiple projects simultaneously.
- Assisting in preparation of proposals.
- Assisting in Business Development activities.

THE IDEAL CANDIDATE

Technical Skills and Experience

The Successful Candidate should have:

- Minimum 15 years' experience in an Architectural environment with 10 years leading projects (end to end).
- Must have experience in the Science, and Technology sector including laboratories and manufacturing.
- Architectural Degree and a Registered Architect with the Ontario Association of Architects-(OAA), or for out of province candidates be eligible for registration with the OAA.
- Proven project leadership and team building skills and the vision, acumen and experience to motivate, inspire and develop strong teams within the Architectural sector.
- A proven ability to lead design teams coupled with in-depth knowledge and hands-on experience in Architectural Design specifically for the Science and Technology sectors.
- Proven experience in developing customers and nurturing professional relationships.
- Experience maximizing revenue and utilization through expanded client relationships and new client acquisition that delivers sustainable profits for the group.
- Experience working with the clients to determine goals and timelines and building a successful strategy for delivering final schematics.
- Experience developing strategies for the firm's financial planning, budgeting and marketing efforts.
- Proven ability to visualize how the structural parts relate to each other and how the overall structure will look like upon completion.
- Excellent communication skills and a strong ability to deliver clear messages to his/her team members, other architects, and his/her clients through oral and written presentations.
- Strong results orientation with highly developed client service capabilities.
- Proven ability to lead the group in achieving successful project delivery objectives and working with the Senior Leadership and Team members to ensure that the key performance indicators and financial targets are met and exceeded.
- Proficiency in Computer Aided Design and Drafting technology.

Personal Attributes

- Unquestioned personal and professional integrity with the ability to communicate in a “direct and honest manner” at all times with both internal and external stakeholders.
- High Energy, Caring, Passionate and Enthusiastic Leader.
- A Self-motivated personality with a hands-on “roll up the sleeve” type of attitude.
- Sound sense of judgement, wisdom and professional values.
- The ability to act with a strong “sense of urgency”.
- The ability to lead concepts and initiatives across all levels in the organization.
- The ability to build strong teams that apply their diverse skills and perspectives to achieve common goals.
- Strong work ethic, attention to detail and a high regard for product quality & safety.
- Strong organizational skills and ability to prioritize multiple tasks.
- Able to work as part of a team or independently with minimal supervision.
- Proven problem-solving abilities.
- Strong written and verbal communication skills.
- High curiosity, ability to question, respectfully challenge the status-quo and make suggestions for improvements.
- Ability to communicate complex concepts in simple terms to engage a variety of stakeholders.
- Ability to paint a compelling picture of the vision and strategy that motivates others to action
- Ability to apply knowledge of business and the marketplace to advance the organization's goals
- Ability to see ahead to future possibilities and translating them into breakthrough strategies
- Cultivates innovations to create new and better ways for the organization to be successful
- Must have the ability to attract and help select the best talent to meet current and future business needs
- Relates openly and comfortably with diverse groups of people
- Ability to handle conflict situations effectively with a minimum amount of noise.

The Total Compensation for this role will include a Competitive base salary, bonus and benefits. For further information, please contact Kartik Kumar at kartik.kumar@lesp.ca or forward a copy of your resume along with a cover letter for consideration.